



Stantec

Global Expertise  
Local Delivery  
Powered by People



## Corporate Profile

**STN**  
TSX • NYSE

Stantec provides professional design and consulting services in planning, engineering, architecture, surveying, economics, and project management. We support public and private sector clients in a diverse range of markets in the infrastructure and facilities sector at every stage, from initial concept and financial feasibility to project completion and beyond. Our services are offered through approximately 10,000 employees operating out of more than 130 locations in North America. Stantec trades on the TSX and on the NYSE under the symbol STN.

Buildings

Environment

Industrial

Transportation

Urban Land

## Strategy

Stantec is a growth company. Our driver is to be a top-tier firm with the position and capability to serve national clients. This requires both depth in services and expertise, along with breadth of local geographic presence throughout Canada and the US. Stantec's current market share is just over 1.5% of our targeted \$90 billion market in North America.

## Execution

**Strategic Growth.** Our people are our most valuable resource because their combined knowledge forms the basis of the solutions we deliver to clients. To reach our goal of becoming a top 10 global design firms, we are growing our people through a combination of internal hiring and acquisition integration.

**Strategic In-filling.** Our plan is to continue with strategic in-filling of services (depth) in all current regions with people and companies that can fill gaps in our services matrix.

**Geographic Expansion.** Our strategy includes expansion outside our existing regions (breadth) primarily through opportunities to acquire people and firms that provide services in our services matrix.

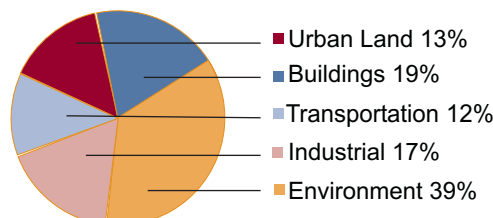
## Achievement

Our performance during the quarter validated the strength of our business model—which is designed to adapt to changes in market conditions in the geographic regions and practice areas we serve—while reflecting our employees' ability to execute projects. Because of the model's diversity, decreased demand for services in our Urban Land practice area was offset by increased demand for services in our Environment, Industrial, and Buildings practice areas.

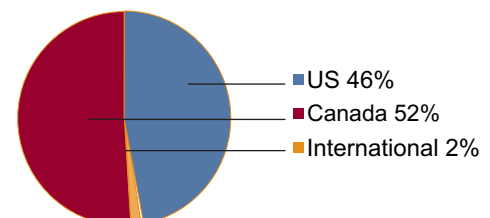
Stantec is **One Team** providing **Infinite Solutions**.

**55**  
years of  
uninterrupted  
profitability

Q1 09  
Gross Revenue By Practice Area



Q1 09  
Gross Revenue By Region



## Corporate Officers

### Ronald P. Triffo

Chairman

### Bob Gomes

President & CEO

### Dan J. Lefavre

Senior Vice President & CFO

### Jeffrey S. Lloyd

Vice President & Secretary

## Shareholder Information

Securities Exchange Listing  
Stantec trades on the TSX  
and NYSE under the symbol STN.

## Analyst Coverage

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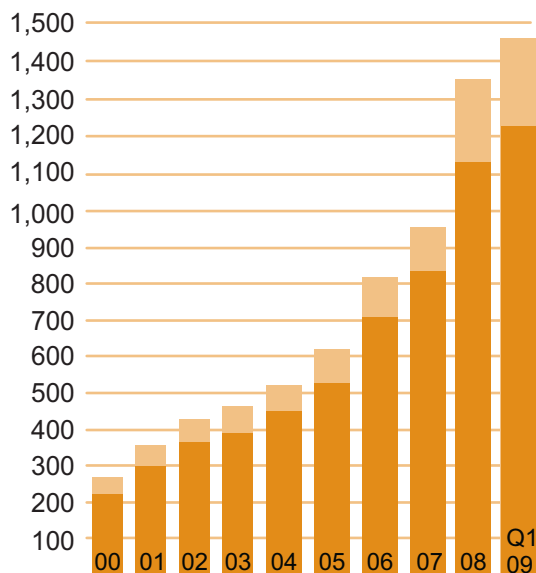
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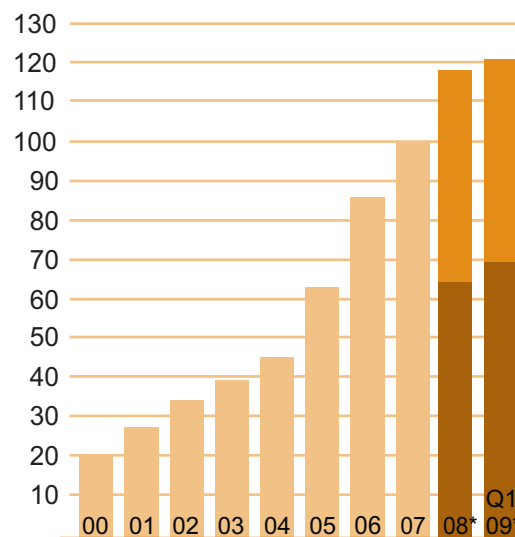
ir@stantec.com  
www.stantec.com

# Proven Track Record

## 10-Year Performance

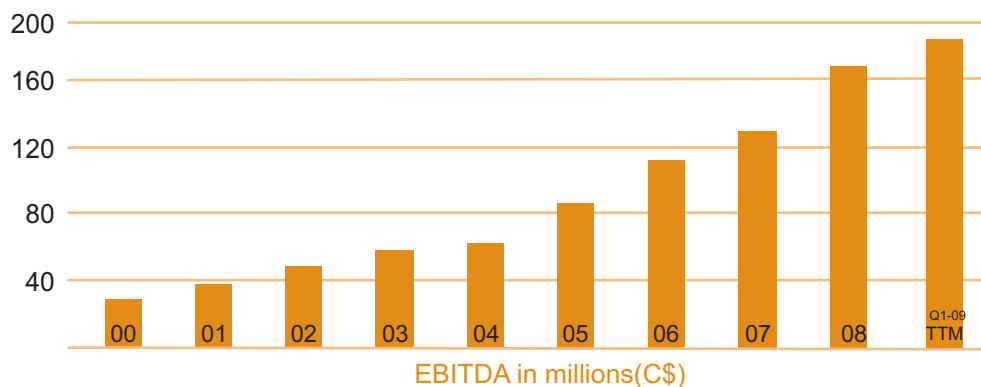


Gross and net revenue millions(C\$)



Income before taxes millions(C\$)  
\*Pre & Post Impairments

## Earnings Before Interest Tax Depreciation & Amortization



EBITDA in millions(C\$)

## Financial Summary

In thousands of dollars (C\$)	2009	2008	2008	2008
Income statement items – Trailing Twelve Months (TTM)	Q1	Q4	Q3	Q2
Gross revenue	\$ 1,464,948	\$ 1,351,951	\$ 1,240,969	\$ 1,128,789
Net revenue	1,218,555	1,130,124	1,049,016	966,807
Income before income taxes	69,687*	64,499*	59,129*	106,121
Net income	32,674**	29,017**	27,974**	75,466
Current assets	454,862	480,725	397,865	415,302
Current liabilities	277,929	300,009	259,042	240,968
Property and equipment	128,990	114,410	107,338	101,988
Long-term debt	306,294	215,113	191,627	217,778
Shareholders' equity	564,834	538,975	463,678	486,401
Gross revenue backlog	1,114,000	1,005,000	978,000	963,000

\*Includes Goodwill impairment charge of \$53 million and Intangible impairment charge of \$5.4 million

\*\*Includes Goodwill impairment charge of \$53 million and Intangible impairment charge of \$2.1 million

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