

Stantec Investor Presentation

2007 Year-end Results

Tony Franceschini
President & CEO



We Seek Safe Harbor

TSX:STN
NYSE:SXC

Cautionary note regarding forward-looking statements

This presentation contains "forward-looking statements". Some of these statements may involve risks and uncertainties and other factors that may be beyond the control of Stantec and cause actual results to be materially different from those contained in such forward-looking statements. Additional information concerning factors that could cause actual results to materially differ from those in the forward-looking statements is contained in Stantec's filings with the Canadian provincial securities commissions and the United States Securities and Exchange Commission.



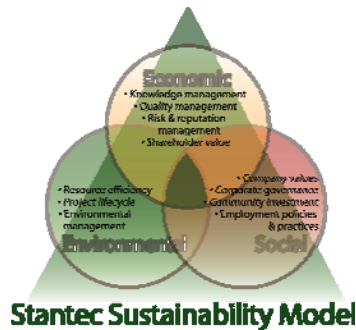
54 Years of Operations

Stantec, founded in 1954, provides **professional design and consulting services** in planning, engineering, architecture, interior design, landscape architecture, surveying, and project management.



Sustainable Services

With a roster of comprehensive services, continually striving to balance economic, environmental and social responsibilities, we are recognized as a leader and innovator in the **delivery of sustainable infrastructure.**



Integrated Service Delivery

We support our public and private sector clients at every stage, from initial concept and financial feasibility to project completion and beyond.



In simple terms, the world of Stantec is the water we drink, the roadways we travel, the buildings we visit, the industries in which we work, the resorts we visit and the neighborhoods we call home.

Stantec Snapshot

- Established in 1954
- Publicly traded on Two Exchanges
 - TSX:STN (March 1994)
 - NYSE:SXC (August 2005)
- 54 years of uninterrupted profitability
- Over 125 locations in North America and the Caribbean
- Over 8,500 employees



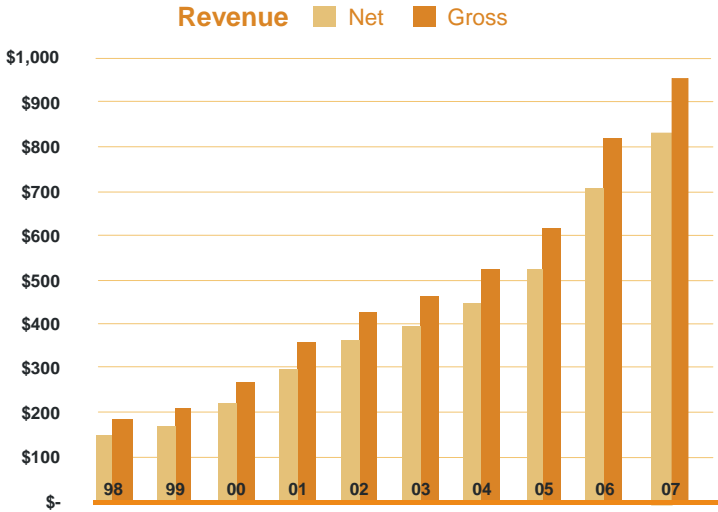
PROVEN TRACK RECORD

One Team. Infinite Solutions



10 Year Revenue (millions C\$)

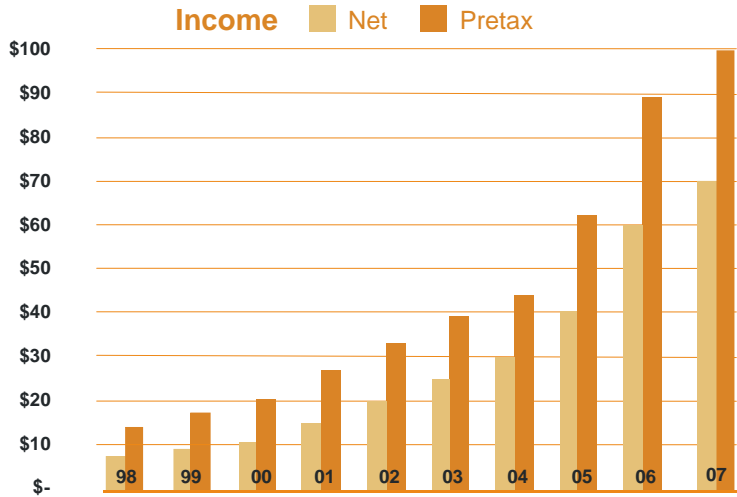
TSX:STN
NYSE:SXC



10 Year Income Growth

(millions C\$)

TSX, STN
NYSE, SXC

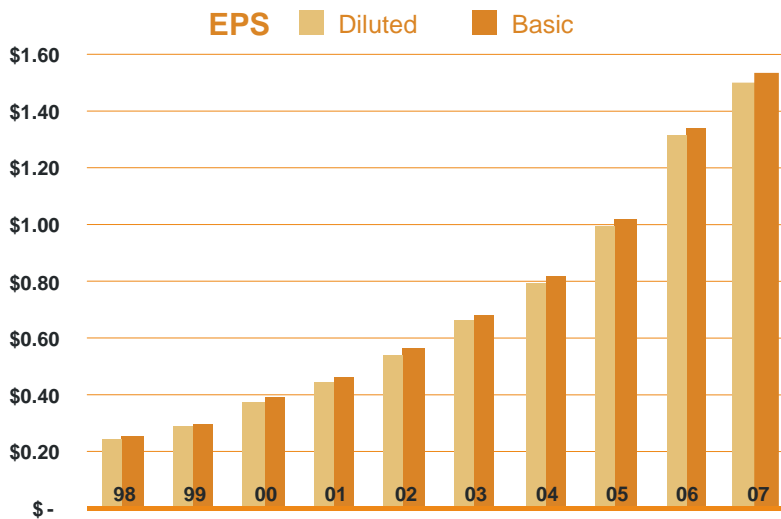


Stantec

10 Year Earnings Per Share Growth

(dollars C\$)

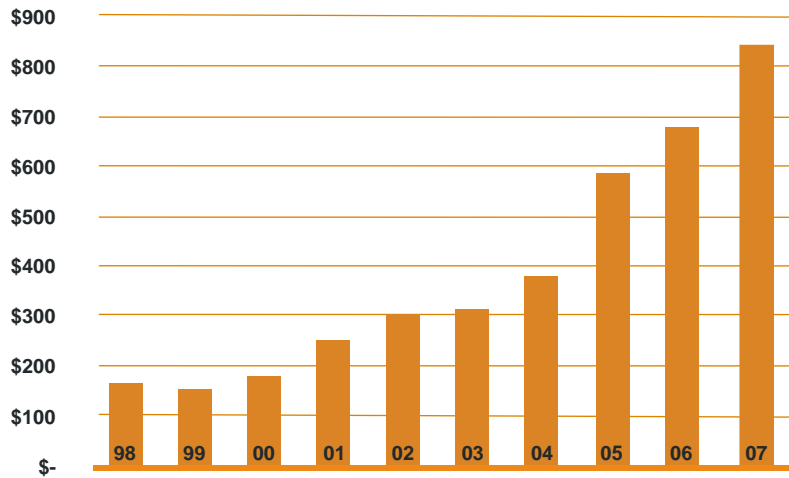
TSX, STN
NYSE, SXC



Stantec

10 Year Backlog Growth (millions C\$)

TSX:STN
NYSE:SXC



Stantec

OPERATIONAL STRATEGY

One Team. Infinite Solutions



Market Positioning

Professional Services Focus

- Fee for service
- Typically no construction risk



Top Three Service Provider

- Big fish/little pond
- Global Expertise. Local Delivery.



Project Size

- 85% less than \$100M capital cost
- Large Size > \$100 million
- Mid Size \$10-\$100 million
- Small < \$10 million
- No client accounts for more than 5%



Risk Mitigation Model

Mitigates our risks by ensuring that we are diversified:

1. Practice Area Specialization
2. Geographic Diversification
3. Lifecycle Solutions



Target Market

North America

- Over \$60 Billion
- Highly Fragmented
- 100,000 firms
- 95% of firms < 50 employees



Target Market



Top 500 Design Firm Revenues

(sources: ENR Top 500 Global Design Firms - July 2007 and Internal Company Analysis)

Stantec's Existing Practices

(in billions USD)

Buildings	\$	16.5
Transportation	\$	11.7
Environment	\$	6.8
Urban Land	\$	4.0
Industrial	\$	3.5

Total	\$	42.5
--------------	-----------	-------------

New Practices for Entry

(in billions USD)

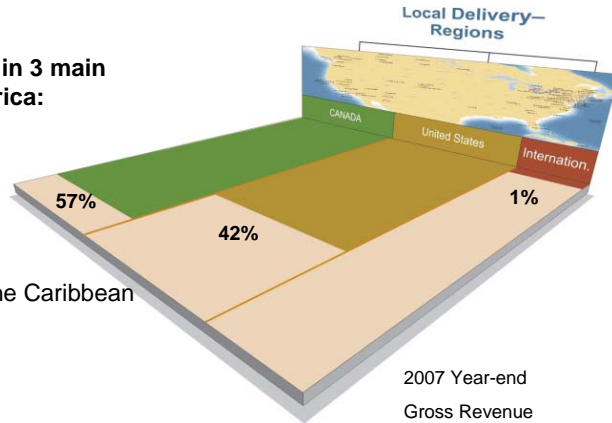
Petroleum	\$	10.8
Hazardous Waste	\$	7.3
Power	\$	4.9
Manufacturing	\$	1.4
Telecom	\$	0.8

Total	\$	25.2
--------------	-----------	-------------

Geographic Diversification

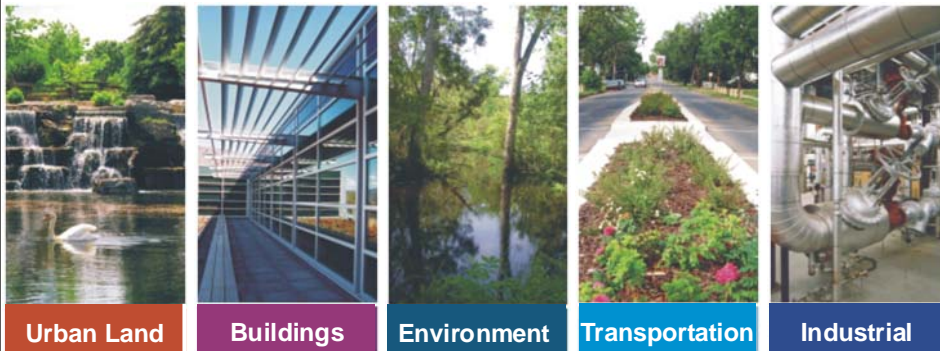
Currently, we operate in 3 main regions in North America:

- Canada
- US East
- US West
- Small presence in the Caribbean

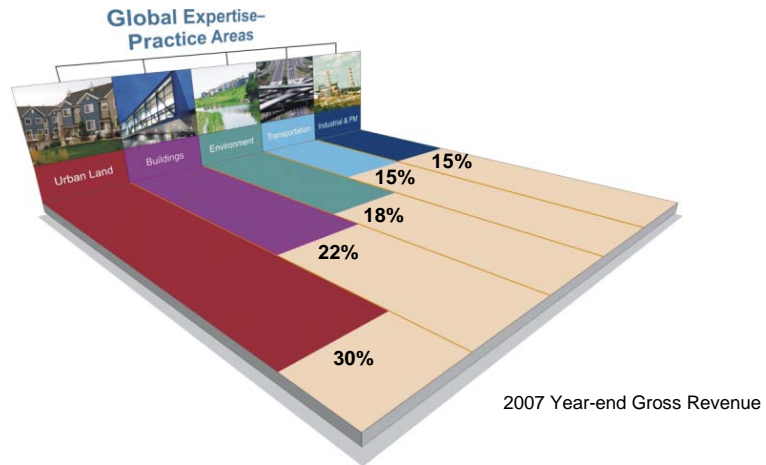


Practice Area Specialization

Currently, we provide services in five specialized and distinct practice area groupings:

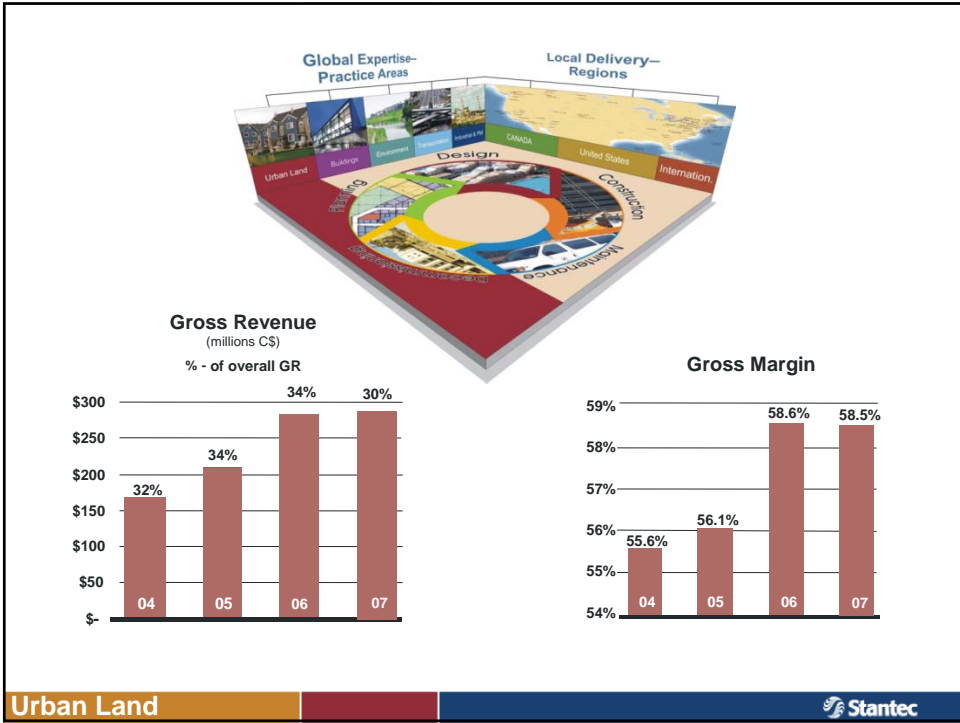


Gross Revenue by Practice Area



Urban Land



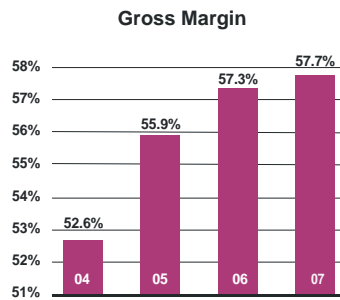
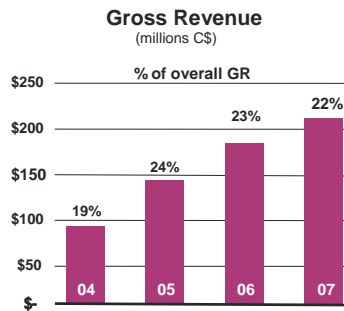


Urban Land



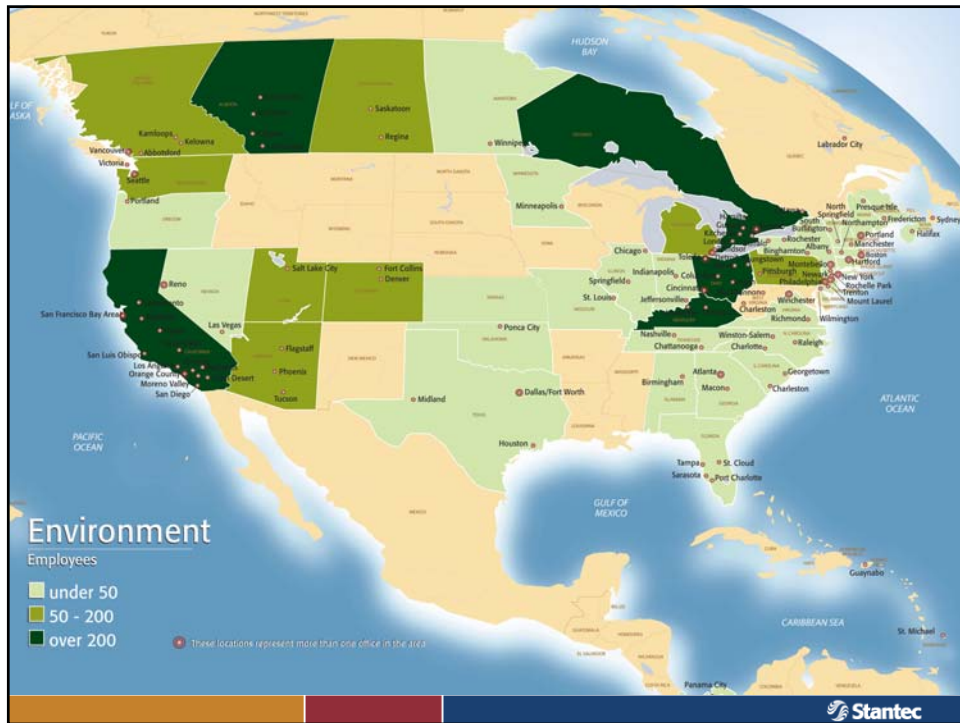
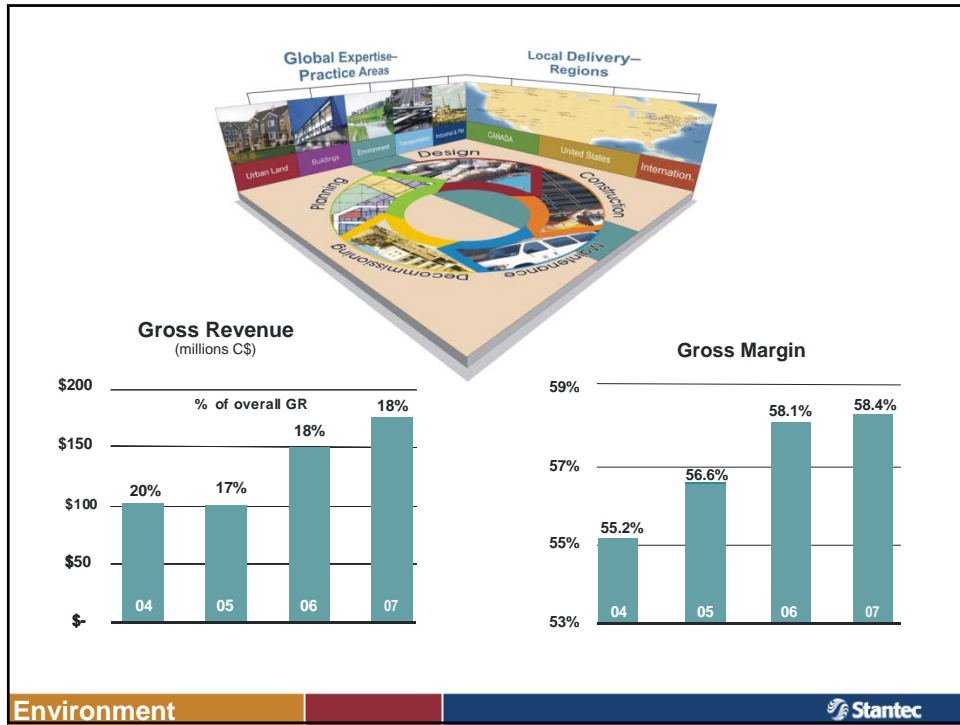


Buildings

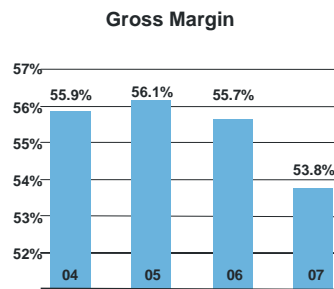
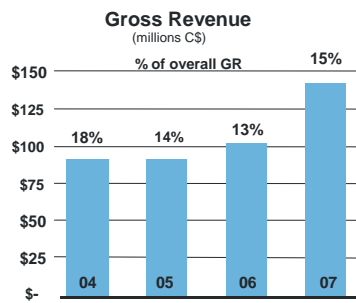


Buildings



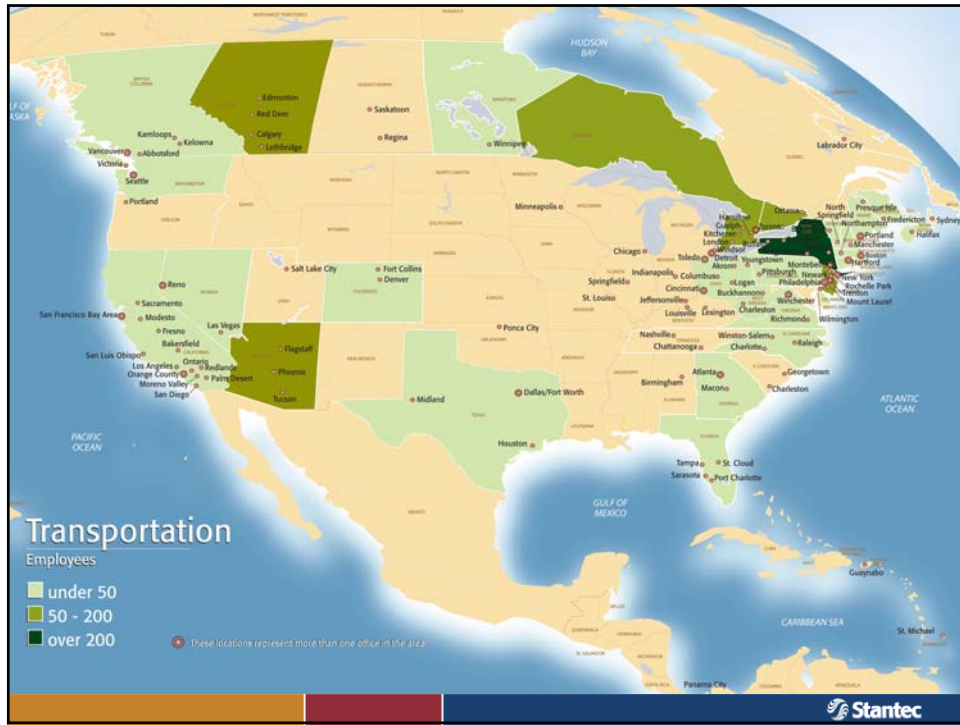


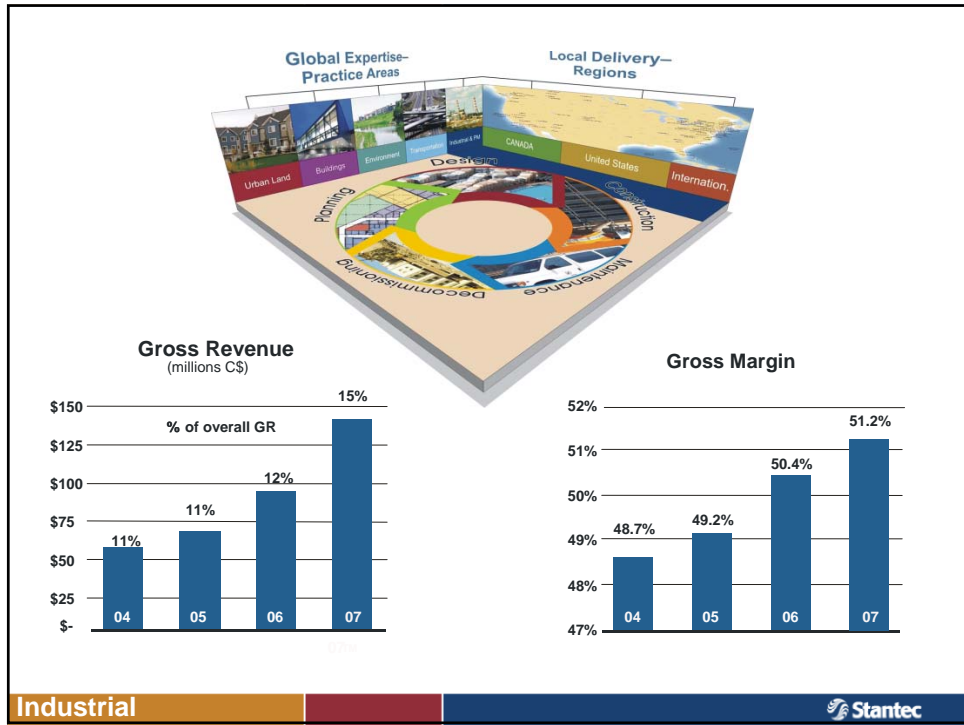
Transportation



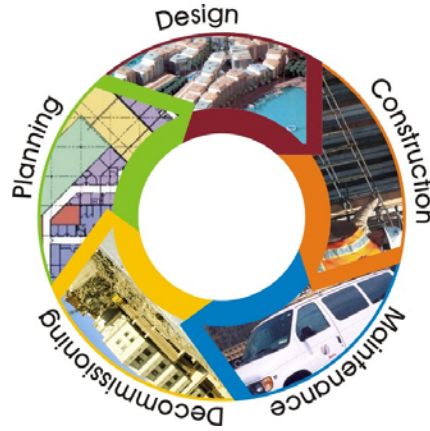
Transportation







Life Cycle Solutions



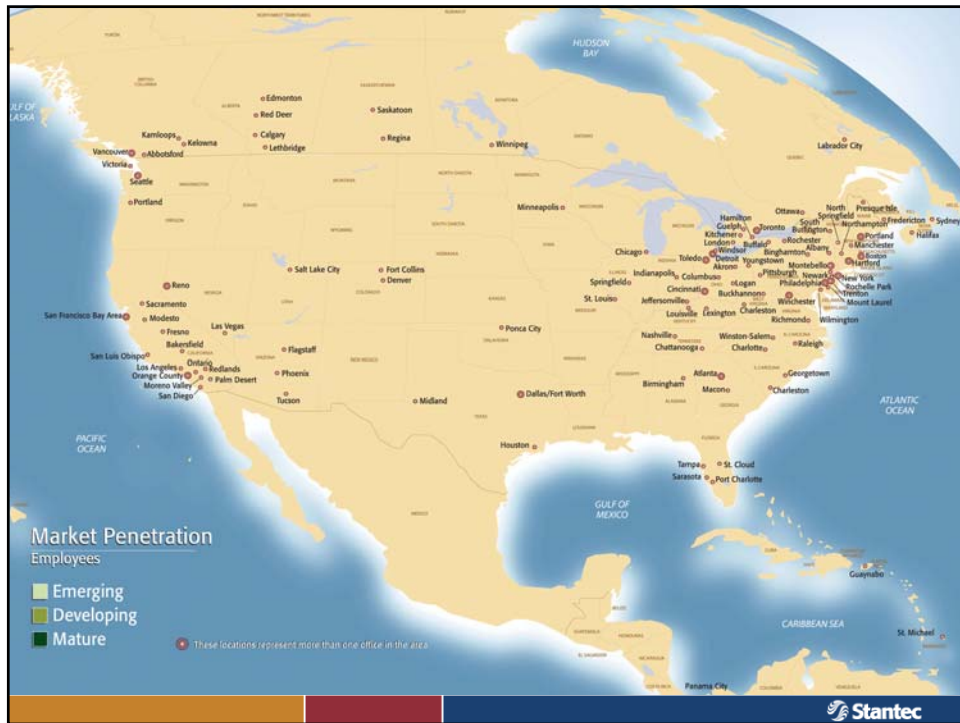
- We support clients at every stage
- From initial concept and financial feasibility to project completion and beyond

Business Model



GROWTH

One Team. Infinite Solutions







TSX,STN
NYSE,SXC

Growth Strategy

- Maintain position in mature markets
- Infill services in developing markets
- Complementary acquisitions in emerging markets
- Acquisitions in new markets




Stantec

Questions & Answers

TSX,STN
NYSE,SXC



Stantec

 Stantec

Key Contacts

TSX,STN
NYSE,SXC

Tony Franceschini, P.Eng.
President & CEO
Ph: (780) 917-7077
tony.franceschini@stantec.com

Don Wilson, CA
Senior Vice President & CFO
Ph: (780) 917-7269
don.wilson@stantec.com

Simon Stelfox, B.Sc.
Investor Relations
Ph: (780) 917-7288
simon.stelfox@stantec.com

Stantec Inc.
10160 - 112 Street
Edmonton AB T5K 2L6
Ph: (780) 917-7000
Fax: (780) 917-7330

stantec.com
ir@stantec.com

 Stantec