

Company Profile

Stantec provides professional consulting services in planning, engineering, architecture, interior design, landscape architecture, surveying, environmental sciences, project management, and project economics for infrastructure and facilities projects.

We support public and private sector clients in a diverse range of markets, at every stage, from initial concept and financial feasibility to project completion and beyond.

Vision

Stantec's vision is to become and remain a top 10 global design firm. This means being recognized for the quality of our work among the top companies, worldwide, in our industry. It also means working on complex projects for long-term clients and being able to attract and retain highly talented and innovative employees.

Global Expertise. Local Strength.

We support the local strength in our regions and practice areas with the global expertise of our entire organization. As we grow and evolve, we become better positioned to apply our Global Expertise. Local Strength. service model to larger projects with national and international clients.

Top-Three Positioning

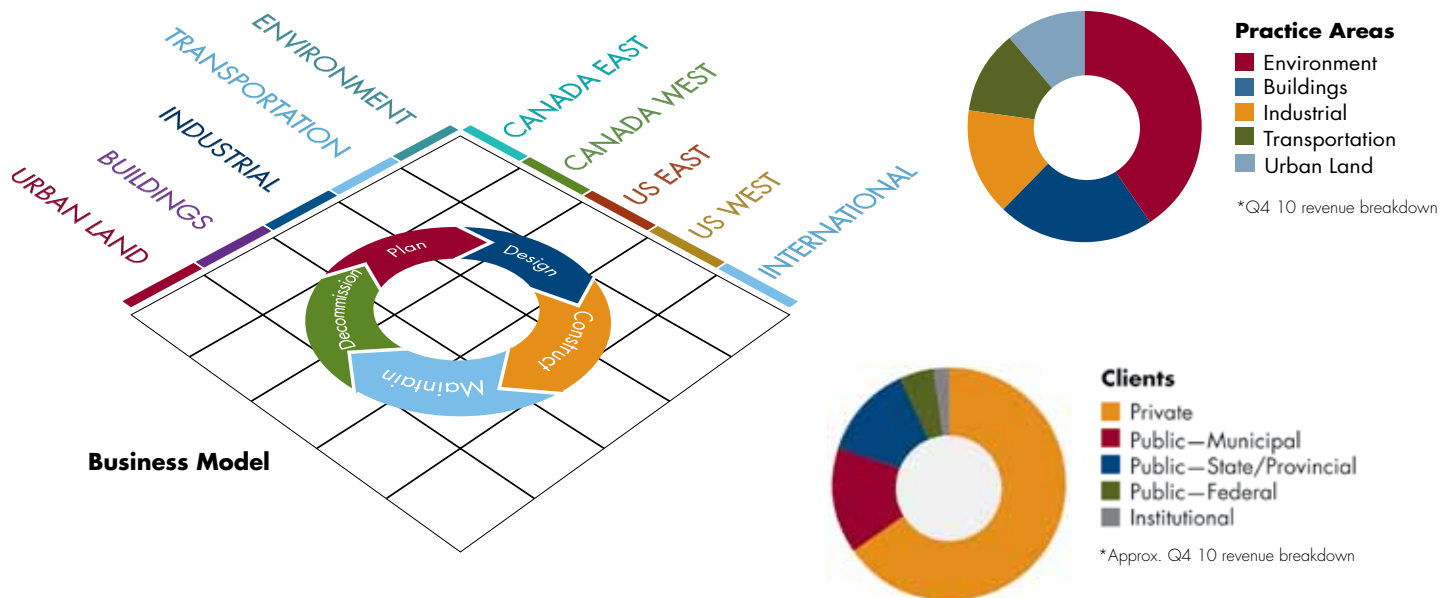
We aim to position our Company among the top three service providers in each of our geographic regions and practice areas. With this level of market presence, we are less likely to be impacted by downturns in regional economies. Top-three positioning also gives us increased opportunities to work on complex projects with long-term clients and to attract and retain talented employees.

Business Model

Our business model is based on providing services across diverse geographic regions, distinct practice areas, and all phases of the infrastructure and facilities project life cycle. This three-dimensional, sustainable approach ensures that we do not have to depend on any single geographic region, practice area, or life cycle phase for our work. Each time we strengthen any of the three dimensions, we increase and diversify our business.

Growth

Growth results from enhancing the depth and breadth of our expertise, adding complementary practice areas, and expanding our geographic locations. Our strategy is to combine internal growth with the acquisition of firms that believe in and want to be part of our vision.



BMO Capital Markets
Claude Proulx
(514) 286-3501

Canaccord Genuity
Sara Elford
(902) 442-3161

CIBC World Markets
Paul Lechem
(416) 956-6429

Cormark Securities
Sarah Hughes
(416) 943-6485

D.A. Davidson & Co.
John B. Rogers
(503) 603-3020

Desjardins Securities
Pierre Lacroix
(514) 281-4231

Dundee Securities
Carolyn Dennis
(416) 365-2440

GMP Securities
Greg McLeish
(416) 943-6123

KeyBanc Capital Markets
Tahira Afzal
(917) 368-2327

Laurentian Bank Securities
Ben Vendittelli
(514) 350-2803

National Bank Financial
Trevor Johnson
(416) 869-8511

Northland Capital Partners
Maxim Sytchev
(416) 645-6278

RBC Capital Markets
Sara O'Brien
(514) 878-7256

Raymond James
Ben Cherniavsky
(604) 659-8244

Salman Partners
Jayson Moss
(604) 622-5289

Scotia Capital
Anthony Zicha
(514) 350-7748

Stonecap Securities
Chris Blake
(416) 342-8592

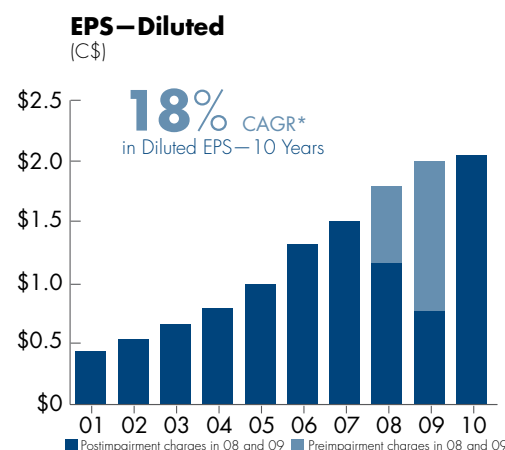
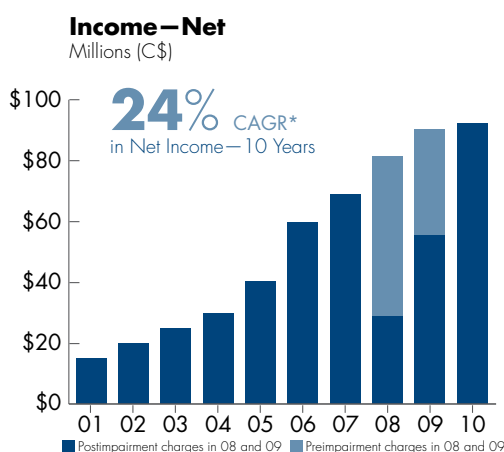
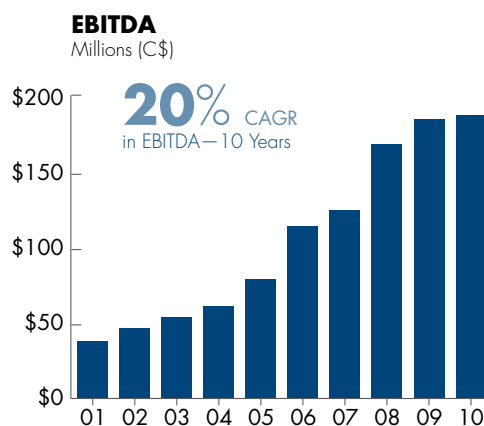
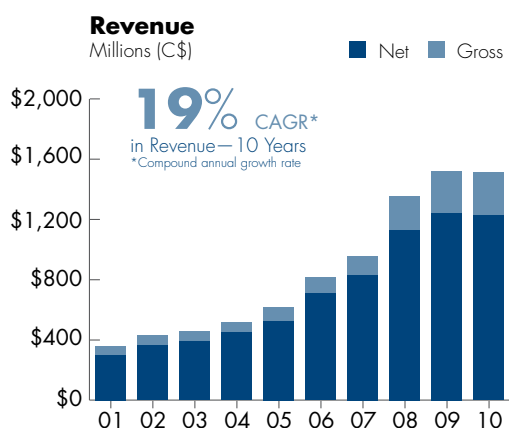
TD Newcrest
Michael Tupholme
(416) 307-9389

Financial Summary

In thousands of Canadian dollars
Income Statement Items—Trailing Twelve Months (TTM)

	Q4 10	Q3 10	Q2 10	Q1 10
Gross revenue	1,513,062	1,472,195	1,469,673	1,486,626
Net revenue	1,226,040	1,189,959	1,182,198	1,196,432
Income before income taxes	133,516	133,227	90,235 ⁽¹⁾	90,149 ⁽¹⁾
Net income	93,595	91,443	49,329 ⁽¹⁾	48,980 ⁽¹⁾
Current assets	504,513	495,057	445,517	412,381
Current liabilities	331,342	323,525	256,134	254,049
Property and equipment ⁽²⁾	113,996	111,208	106,363	104,322
Long-term debt (long-term portion)	269,294	245,005	216,894	216,923
Shareholders' equity	625,475	607,553	586,187	547,998
Backlog	1,043,000	1,008,000	1,002,000	938,000

(1) Includes a \$35 million goodwill impairment charge (2) Net book value of certain software was reclassified
See 2010 Financial Review for full details and disclosures including an explanation of non-GAAP measures



Corporate Officers

Ronald Triffo, Chairman
Bob Gomes, President & CEO
Dan Lefavre, Senior VP & CFO
Paul Alpern, VP & Secretary

Investor Relations

10160 – 112 Street
Edmonton, AB T5K 2L6
(780) 969-3349
ir@stantec.com

Visit the investors section of
stantec.com for full financial
reports and disclosures.