

Q3 2021 **Investor Fact Sheet**



Q3 21 Net Revenue YTD by Reportable Segment Percent of net revenue

30% Canada

50% United States

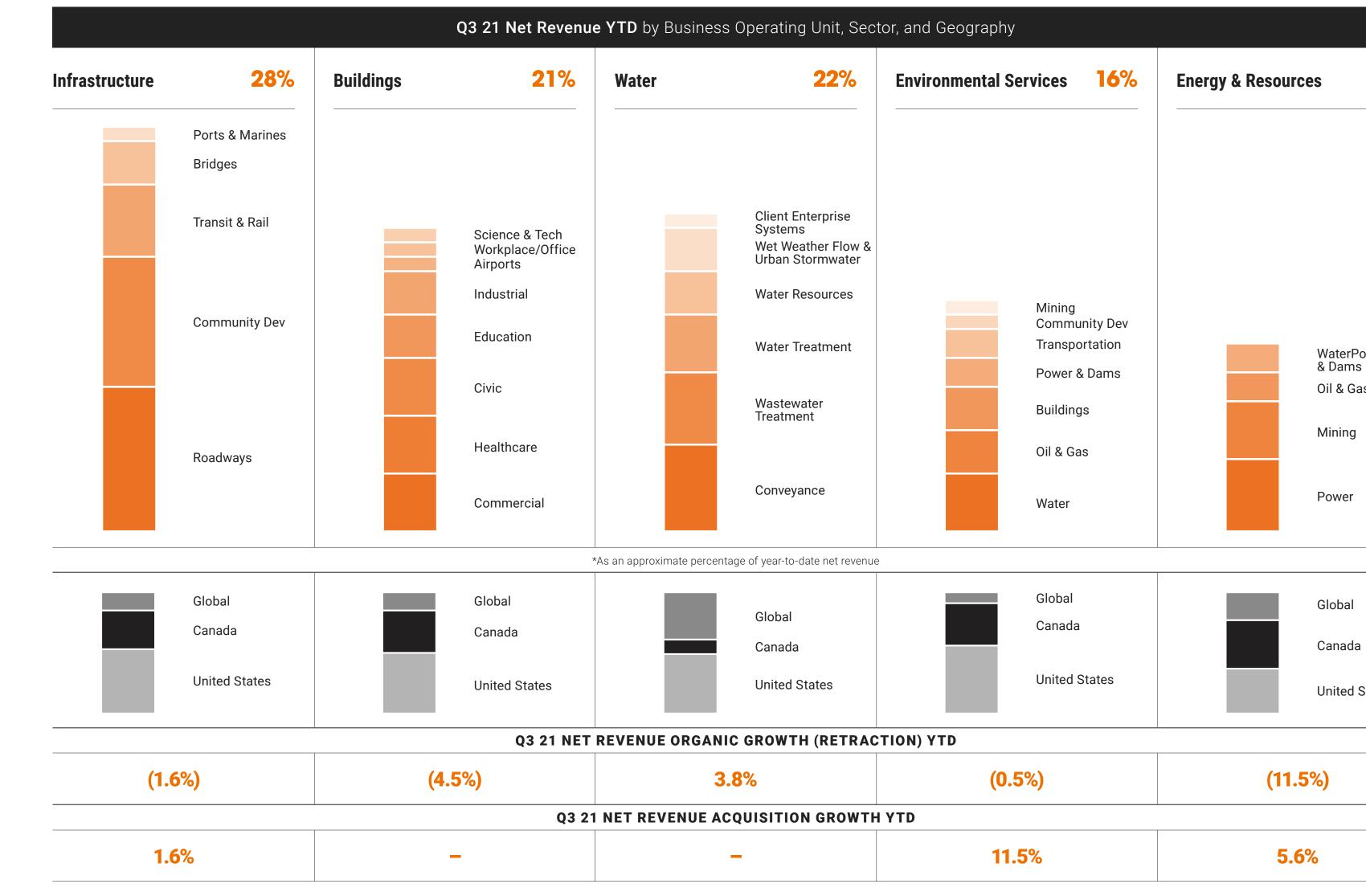
STN TSX·NYSE

Q3 21 Organic Net Revenue Growth (Retraction)
by Reportable Segment

OVERALL

Q3 21 YTD 1.4% (2.4%) UNITED STATES GLOBAL CANADA

Q3 21 YTD 1.1% (0.3%)	Q3 21 YTD (1.8%) (5.6%)	Q3 21 YTD 10.6% 4.3%

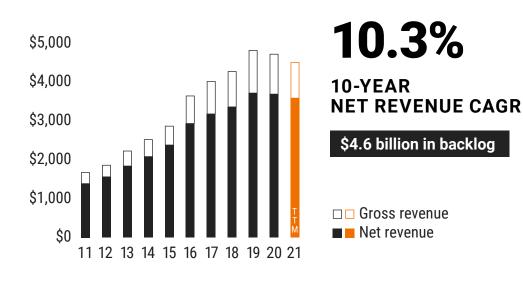




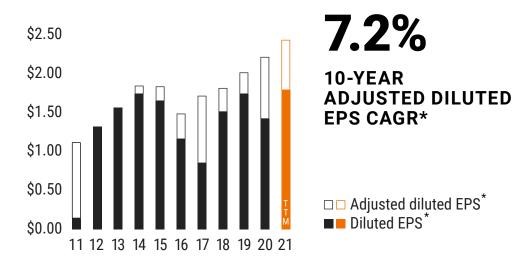
WaterPower & Dams Oil & Gas

United States

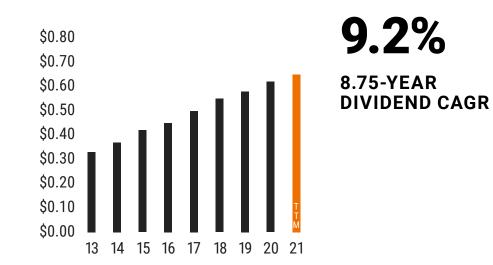
Gross Revenue and Net Revenue millions (C\$)



Diluted EPS (C\$)

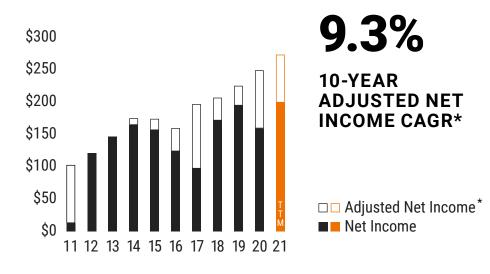


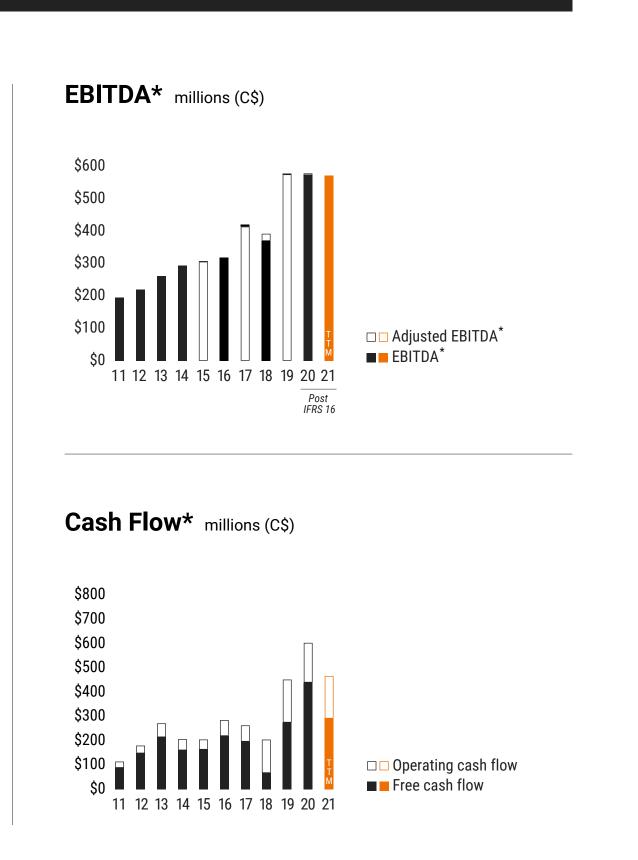
Dividend Growth (C\$)



*Diluted EPS, adjusted diluted EPS, and dividends prior to 2014 have been restated for the 2014 stock split. 2011 diluted EPS and net income were adjusted for goodwill impairment. Adjusted diluted EPS, EBITDA, adjusted EBITDA, adjusted net income are non-IFRS measures discussed in the Definition section of the Q3 2021 Management's Discussion and Analysis and 2020 Annual Report. The financial results reflect the continuing operations of the company, except for cash flow which is on a consolidated basis. Free cash flow is defined as operating cash flows less capital expenditures and net payment of lease obligations.

Net Income millions (C\$)





CAUTIONARY STATEMENTS

Our public communications contain non-IFRS measures and often include written or verbal forward-looking statements. Forward-looking statements include disclosures regarding anticipated financial performance, possible events, conditions, or results of operations that are based on assumptions about future economic conditions or courses of action and include future-oriented financial information. By their nature, forward-looking statements require us to make assumptions and are subject to inherent risks and uncertainties. For full details of risk factors, forward looking statements, and non-IFRS measures see our Q3 2021 Management's Discussion and Analysis and 2020 Annual Report.

To learn more, please visit stantec.com/investors

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